EMBASSY





2019-2020 ANNUAL REPORT FOR THE EMBASSY THEATRE FOUNDATION, INC.

LETTER FROM PRESIDENT/CEO



The Embassy's 2019-20 fiscal year was an interesting ride. We moved through half the year with a full schedule, meeting goals and serving northeast Indiana like any other year. We enthusiastically continued to fulfill our strategic plan by prioritizing regional collaborations, educational programming and Embassy Presents shows and events. Our continuous goal was to engage our audiences in diverse and creative ways though rich national and local arts experiences. And then, the unexpected happened to us all. And through that immense challenge, we found resilience.

The Embassy was very busy when the pandemic hit. With the limitations, cancellations and ongoing changes to the world as a result of COVID-19, the 2019-2020 season presented significant barriers to venues like ours. However, instead of saying "we can't," the team figured out how to say "this WILL be different, and we can."

We adjusted immediately and were able to reschedule most events to later dates. We developed best-practice health and safety protocols for staff, patrons, volunteers, vendors and artists. We shifted to streaming event options, reduced event capacity and created plans that were approved by the department of health so that we could still remain active in our community. And once there was an understanding that national tours would be suspended for some time, we refocused on local partnerships with area arts colleagues and organizations who could not host activities in their home venues. We implemented a racial equity statement to take an active role in creating change. And we launched our fundraising campaign, Raise the Curtain, to help offset revenues lost by the pandemic.

Now that the calendar is filling up more normally, we are quite hopeful and continue to rebook shows and continuously field inquiries about future events as the world settles back into a rhythm of activity and gathering. With the support of Embassy members, sponsors and donors we remain an arts and cultural hub for this region and for fans of all generations.

Thank you for your ongoing appreciation of the Embassy Theatre! Your support makes a tremendous difference especially in the difficult times. We look forward to seeing you very soon.

Kelly Updike
President & CFO

BOARD OF DIRECTORS FOR 2019-2020 FISCAL YEAR

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board intern

CURRENT EMBASSY STAFF

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Kevin Boughton, box office manager

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JANITORIAL SERVICES

Blue Jacket Inc.



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The Embassy would like to especially thank the following organizations for support as Corporate Partners. The Fort Wayne Business Community has long been an impactful part of the Embassy's preservation and programming efforts.

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BOUNDLESS ENERGY"











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Psi Iota Xi, Pi Chapter

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Markey`s Audio Visual
Thomas & Penelope Mathiesen
Perry ProTech

Dave Reed

Jim & Rebecca Reeder

TECHNOWorks

OPERATING SUPPORT

The following individuals made gifts to support the operation of the Embassy Theatre, providing funding for the preservation, maintenance, programming and staffing of the theater.

Anonymous (15) Kenneth & Linda Moudy

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Tod S. Kovara Carol Ann Terwilliger

Corinna Ladd Nick Trahin

Chung-Seng & Sage Lee Mary Weick

Michael Martone Allan Woodmansee

Peggy & Mike McArdle Virginia Zimmerman

EMBASSY PRESENTS:

49 events, including 12 co-presentations, and the 9-day Festival of Trees

EMBASSY EDUCATIONAL:

2 multi-day Learn it Live presentations with master classes with Black Violin and JazzReach Metta Quintet, 2 Young People's Link-Up Concerts with the FWPhil, a 3-week SCORE! reimagined, a co-presentation of Youtheatre's Heroes of Conscience event and 27 Study Trips

FW PHILHARMONIC:

14 Masterworks and Pops concerts

NATIONAL TOURING SHOWS:

16 nationally touring artist and events, including Broadway shows, concerts and comedy headliners

LOCAL STAGE RENTALS:

3 events, including the IMEA conference and PFW Mother Tongue Film

Festival

RACIAL EQUITY:

MLK Jr. Remembrance by Rev. Bill McGill and Heartland Sings

Embassy educational programs connect new generations with the theater, offering curriculum-based live arts experiences, insight into its history and understanding of how the Embassy serves and benefits the community.

In 2019-20, educational arts and humanities programs served participants from 88 public schools, 22 home school groups, 12 parochial schools, 2 arts partners, 1 after-school program, 1 day camp and 1 head start program. More than 52% or students served are eligible to participate in the National School Lunch Program and 15% live in underserved rural communities surrounding Fort Wayne.

2019-2020 EDUCATIONAL PROGRAMMING



STUDY TRIPS: Four program modules make use of artifacts, historical documents, role-playing and sensory exploration to examine the rich history of the theater and connect students with the real-life effect of historic preservation. Two program modules have been developed as virtual lessons for classrooms, in partnership with 323 Media and Purdue University Fort Wayne's Center for Collaborative Media.



LEARN IT LIVE: This series offers curriculum-targeted arts performances and demonstrations serving large elementary- and middle-school audiences; the 2021-22 season will feature Full STEAM Ahead-When Science Goes Viral with Mr. C, Trekking Mexico, Black Violin, and Step Afrika.



SCORE!: An intensive three-week devised theatre workshop incorporates play-writing, drama, music and production, culminating in a full-scale production on the Embassy stage. Middle school-aged participants are recruited through school and local arts and community partners, and the program is open to kids of any ability. Scholarship funding and financial aid is available.



YOUNG PEOPLE'S CONCERTS and LINK-UP:

Co-presented with FW Philharmonic—this free program begins with classroom music-making, guided by curriculum developed by Carnegie Hall's Weill Music Institute—culminating in an interactive orchestral concert each spring.



HEROES of CONSCIENCE: Co-presented with FW Youtheatre—performances serve grade-school audiences with original biographical theatre that educates, entertains and captures the human experience.

SUPPORT AND REVENUE	2020	2019
Support and Endowment		
Contributions and grants	\$673,080	\$979,610
SBA grant income	\$215,200	-
Marketing Income	\$7,500	\$8,900
Memberships	\$132,539	\$184,349
Special events	\$315,601	\$367,699
Investment income	\$164,369	\$68,732
Loss on disposal of property and equipment	\$(3,568)	\$(607)
Net assets released from restrictions	-	-
Total Support and Endowment	\$1,504,721	\$1,608,683
REVENUE		
Rentals	\$320,681	\$591,415
Theatre maintenance fees	\$122,174	\$163,288
Concessions and merchandise	\$326,848	\$416,781
Box office service fees and other revenue	\$358,168	\$252,675
Embassy-originated programs and underwriting	\$570,453	\$458,232
Total Revenue	\$1,698,324	\$1,882,391
Total Support and Revenue	\$3,203,045	\$3,491,074
EXPENSES		
Program	\$2,901,407	\$2,623,372
General and administrative	\$545,956	\$605,672
Fundraising	\$337,314	\$355,196
Total Expenses	\$3,784,677	\$3,584,240
CHANGE IN NET ASSETS	\$(581,632)	\$(93,166)
NET ASSETS, BEGINNING OF YEAR	\$17,567,933	\$17,661,099
NET ASSETS, END OF YEAR	\$16,986,301	\$17,567,933

INDIVIDUAL MEMBERS

EMBOYD CLUB (\$10.000 OR GREATER)

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Mike Woehnker

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Judith Zinn

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VOLUNTEERS

40+ YEARS

Jane Black

Paul Steffens ***

35 YEARS-39 YEARS

Cletus Goens**

30 YEARS-34 YEARS

Minerva Belote

Linda Chapman

Jane Foell**

John Foell**

25 YEARS-29 YEARS

Roger Crawford**

Linda Gaff

Carol Goeglein

Dee Labarbera

Kay Rekeweg

Richard Uhen

20 YEARS-24 YEARS

Jim Alspaugh

Patricia Alspaugh

Wilma Baumgartner

Carol Burns

Jim Goeglein

Linda James

Andy Johnson**

Judy Wannemacher

Jerrine Warner

15 YEARS-19 YEARS

Don Berning**

Eric Berning**

Wendy Berning**

Joy Bodine

Nancy Brown

Chuck Chapman

Marilvn Crewe

Bill Derbyshire

Jack Diagostino

Judy Diagostino

Mark Herman **

Ron Herman**

Emily Johnson**

Marlene Lobsiger*

Dona Longbons*

Barb Mattoon

Gordon Mattoon

Karen May

Marge Meeks

Kathleen Meyer

Paul Meyer

Carol Shattuck

John Stirnkorb

Cheryl Stromski

Judy Stumpf

Art Tonsing

10 YEARS-14 YEARS

Betty Baker

Janice Buuck

Dennis Campbell

Julie Christenson

Pat Clark

Rebecca Cox

Nanette Elder

Darlene Ford

Robin Good

Melinda Hammen

Mary Hardy

Glenda Harmever

Marianne Hess

Nancy Hevel

Wendy Hilbert

Paul Holman

Michelle Love

Kathleen Marburger

Diane Medert

Charlie Mensch**

Becky Morris***

Barbara Mueller

Agnes Nielsen

Grant Nill**

Helen Nill**

Joann Nixon

Janet Ormiston

VOLUNTEERS continued

Carolyn Painter

Jim Reeder***

Donna Sark

Linda Schenkel

Doug Schultz**

Linda Shough

Jeff Showman

Tracy Showman

Carol Terwilliger

Pam Thomas

Valerie Wilson

Charles Winkler

Irene Winkler

Allan Woodmansee

Lori Yandell

Jerry Young

Barb Zabel***

5 YEARS- 9 YEARS

Donna Adam

Reuben Albaugh

Carol Anzalone

Lisa Arnold

Hope Arthur**

Gloria Bell

Sally Bork

Richard Boyd

Sandra Brickley

Susie Brown

Tina Bruce

Doug Bultemeyer

Doug Campbell

MaryAnn Carnahan

Jenny Ceccanese

Kevin Christenson

Randall Cokl

Roberta Deal

Libby Ehinger

Ellen Farmer

Randy Fillmore

Janet Gibson***

Margaret Haldeman

Dawn Harshbarger

Susan Heine

Susan Hudon

Thomas Jurczak***

Judy Karg

Rosemary Karst

Casey Keirn

Roxanne Kelker

Nikos Klein**

Karen Kritzman

Alice Krull***

Jan Lewinski

Marjean Litzenberg

Nancy Louraine

Kathy Lude

Cathy Martin

Cindy Meyers

Patsy Miller

Tim Miller

Chuck Morris**

Marilyn Mundy

Melvin Mundy

Connie Murphy

Ted Neuenschwander

Jerry Nichols

Mary Nichols

Thomas Noll

Kathy Nunn***

Julie Page***

Sean Rogers

Robert Rogers*

Sue Rohling

Paulette Ross

Betty Rowe

David Rowe

Cindy Schlaifer

Stuart Schlaifer

Marleen Scott

Anna Sevier

Jane Sieber

Paul Sieber

S - - - C - - - - -

Rose Spaw

Nancy Stansberry



VOLUNTEERS continued

Diane Straight

Julie Tevis

Kathy Trzynka

Sue Vusich

Brian Waite

Sarah Wright**

Kav Yoder

1 YEAR-4 YEARS

Joann Abramow

Mary Jo Ardington

Kevin Betz

Bonnie Bogenschutz

Patricia Bone

Jacqualvn Budrow

William Budrow

Susan Brown

Leslie Bruce

Christina Carrillo

Bovd Carter

Annie Coleman

Renee Cox

Becky Dexheimer***

Roberta Doust

Bridget Eichman

Philip Eichman****

Rita Eichman

Kelly Espich

Jeff Faulkenberg

Deb Fox

Cathy Griffis

Carol Grindstaff

Davani Guevera

Robin Harris

Jovce Haverstock

Karen Heimann

Janice Hodges

Jesse B Jackson

Steven Jones

Alice Keesler***

Konnie Kensinger***

Penny Kleinheiz

Patti Knox

Larry Koralewski

Bradley Lemna

Sonja Lilly

Kaye Love

Susan Maahs

Mary Machall

Beth Machall-Dwyer

Jesse Martinez

Stan McAbee

Owen McConkey****

Tina McDonald

Allyssa Miller

Janet Mitchell

Maxwell Park****

Arnetia Peggins

Quincy Peggins

Dennis Pequianot

Cheryl Piropato

Len Piropato

Joan Roberts

Sandra Salkeld

Holly Sarrazine

Laura Schiel

Michael Slack****

Carolyn Stemen

Phyllis Sweet

Cathy Taylor

Rolland Taylor

Mary Ellen Todd

Joseph Van Wye

Michelle Van Wye

Jan Venderly

Kay Zipse***

* pianist

** organ crew

***Study Trips

****youth volunteer

VOLUNTEERS continued

As a volunteer-founded organization, the Embassy Theatre remains deeply grateful to its corps of volunteers, who give the precious gift of their time. More than 200 Embassy volunteers donated 5,900 hours of their time between September 2019 and March 2020—acting as floor captains, ticket takers, ushers, docents and educational volunteers for Embassy programs and live events.

MOST VOLUNTEER HOURS

Susan Maahs, Joann Nixon, Thomas Noll

VOLUNTEER ORGAN CREW

Don Berning, Eric Berning, Wendy Berning, Roger Crawford, Jane Foell, John Foell, Cletus Goens, Joe Hoffman, Nikos Klein, Parker Maas, Chuck Morris, Douglas Schultz, Trebor Trahin, Tim Wages, Sarah Wright

VOLUNTEER HOUSE STAFF

Chuck Chapman, Nanette Elder, Randy Fillmore, Ted Neuenschwander, Patti Knox

AT THE GOLDSTINE PIANO

Marlene Lobsiger, Robert Rogers, Dona Longbons

AT THE GRANDE PAGE ORGAN

Cletus Goens, Mark Herman

STUDY TRIPS VOLUNTEERS

Paul Steffens, Becky Morris, Joann Nixon, Barb Zabel, Janet Gibson, Thomas Jurczak, Kathy Nunn, Julie Page, Alice Keesler, Leslie Bruce, Jan Venderly, Doug Campbell, Connie Murphy, Tom Noll, David Rowe



LEAVE YOUR LEGACY WITH THE EMBASSY

The Embassy's Marguee Society was established to recognize and remember those individuals who choose to continue their investment and support of the Embassy Theatre after their death. Members of the Marquee Society recognize that investing in the Embassy through an estate gift will help preserve and program the theater for future generations to treasure.

A planned gift to the Embassy, whether in the form of a bequest, trust or appreciated assets, will ensure the funds are available for ongoing historic preservation and programing needs. Most importantly, a planned gift ensures your money does what you want it to do.

Learn how you can join the Marquee Society through a legacy gift by contacting Kelly Updike, President & CEO, at 260.247.3690 or kellyupdike@fwembassytheatre.org.

MAROUEE SOCIETY MEMBERS

We gratefully thank the following individuals who have made a planned gift to the Embassy Theatre to ensure the theater remains a strong and vibrant arts and culture center for future generations.

> Robert & Pamela Bechert John & Jane Foell Elizabeth A. Frederick Louise Larsen Carl & Nancy Louraine Thomas & Penelope Mathiesen Robert & Jennifer Nickerson Phillip Roth Chris & Kelly Updike Deborah Woodroof Daryl R. & Joenita K. Yost Barb & the late Bill Zabel



The Embassy Theatre gratefully acknowledges the following friends who have contributed general operating gifts in memory of friends, colleagues and loved ones. These gifts are so meaningful and appreciated.

In Memory of Vito Perillo

Kelly & Kevin Dreibelbis Doug & Jill Kinder Corinna Ladd Suanne Musser Judy Roy Shambaugh & Son, L.P. Greater Fort Wayne Inc.

In Memory of Daniel Lovinger

Lois Lovinger

In Memory of David Baker

Amy & Greg Rectanus & Family Allan Woodmansee Bill & Martha Derbyshire A. Evans & M. Hartman

In Memory of Keihland Andrew Haft

Mary Jo Hardiman

In Memory of Patty & Tony Martone

Michael Martone

In Memory of Stephen Shambaugh

Paulette Shambaugh

In Memory of James LaRowe

Sandra LaRowe

In Memory of Deborah Brankle

Dean Brankle



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